



# PAKISTAN HOTELS ASSOCIATION

(REGISTERED WITH THE MINISTRY OF COMMERCE, GOVERNMENT OF PAKISTAN)

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## PHA Secretariat Report to the Executive Committee on matters taken up during June, 2017 to September, 2017 and Association representation:

- July 12, 2017:** A meeting was held with European Union Islamabad representatives at Karachi Marriott Hotel per request of GIZ Pakistan's TVET Sector Support, Regional Coordinator Sindh. The key agenda point was TVET III in collaboration with PHA for skill development activities to improve access, quality, equity and relevance of TVET. During the meeting, availability of PHA and its members to work with program and to contribute in development of skilled HR for PHA Members was discussed in detail.
- July 24, 2017:** On the subject of Restriction on Claiming Input Tax at SRB, a meeting was arranged by Mr. Abid Shaban with Syed Mushtaq Kazmi, Advisor Tax Policy Sindh Revenue Board, whereby a detailed presentation from PHA was presented before members to highlight Sindh Sales Tax law restriction for excess sales deduction resulting Service Provider is paying higher tax than is applicable on sales. Meeting was attended by Mr. Mustansir Zakir, Mr. Saleemullah Shaikh, Mr. Mohammad Emaduddin, Mr. Rahim Qurbanali, Mr. Humair Ghausi and Secretary General from PHA.
- July 25, 2017:** A Workshop on Domestic Commerce Orientation and Research was jointly organized by TDAP and Ministry of Commerce at Finance & Trade Centre. This was a three day workshop and member hotels were requested to nominate their concerned 1 or 2 team members to attend the workshop. During the Workshop, three Sessions were held to discuss domestic commerce & economy, potential of Pakistani domestic commerce and Role of public and private sector in Pakistani Domestic Commerce. First day workshop was attended by reps from Ramada Plaza Hotel and myself. Whereas second day workshop was attended from Pearl-Continental Hotel Karachi team.
- July 27, 2017:** A Joint Meeting on Private Sector Agenda for TVET at Movenpick Hotel Karachi was arranged by GIZ Pakistan's TVET Sector Support Program to support the leading national employers and industry representatives to agree on a private sector agenda of TVET. Purpose was to define in which areas the private sector is willing to get engaged, what are the principles of engagement as this would support GIZ to assess private sector engagement in the different levels of the TVET system. On behalf of Association, Mr. Ather Bhutto attended the meeting.
- August 01, 2017:** Upon follow up on above sessions of July 12, 2017 and July 27, 2017 ( Point Nos. 1 and 4 above ), Association provided to GIZ Pakistan TVET Sector Program Sindh Region, details of most demanded or priority occupations and trades along with their employment potential for hospitality sector.





6. **August 17, 2017:** A Consultation session arranged by Skill Development Council Karachi was held at PC Hotel Karachi in collaboration with Employers Federation of Pakistan and GIZ TVET Sector Program Sindh for the purpose of engaging Industry in policy making and management of TVET programs. The objectives of the program were to provide a forum to industry people to discuss and share issues and impediments in employers' engagement, employers concerns on public TVET system and suggest recommendations with mechanism to ensure effective participation and engagement of employers in TVET. Program was attended by Secretary General PHA and HR Director of PC Hotel Karachi.
7. **August 21-23, 2017:** Another three day training Workshop on Food Security Issues, Concerns and Strategies was arranged by AHK National Centre for Rural Development, Islamabad. The major objectives of the training course were introduction and basic concept of food security, approaches to food security and its analysis. Training was free of cost and M/s. AHKNCRD requested Association for nomination of its members for the training. Information was circulated to all PHA members in Islamabad, Faisalabad and Lahore encouraging them to nominate their suitable F&B team to avail the training for improvement in hospitality industry. In response, two associates from Islamabad Serena Hotel and four associates from Ramada Islamabad Hotel sent their nomination for registration in workshop.
8. **September 07, 2017:** Sindh Tourism Development Corporation convened its 3rd Board of Directors Meeting, whereby Chairman Pakistan Hotels Association, Chairman Travel Agents Association of Pakistan, Sindh Tourism Minister, Finance Secretary Sindh and other tourism related stake holders are part of board of governors. Meeting was attended by Mr. Mustansir Zakir to participate in agenda points of the meeting including administrative and financial matters of STDC and whole business affairs of the Corporation for discussions.
9. **September 26, 2017:** The Executive Committee Meeting of Pakistan Hotels Association followed by Annual General Meeting was held at Karachi Marriott Hotel to announce the elections results of PHA along with discussions of agenda of AGM.
10. **September 27, 2017:** A round table Conference on China The Peace Maker with Think Tank of Pakistan arranged by Pakistan Observer was held at Avari Towers Karachi. The Chief Guest was Consul General of the Peoples Republic of China Karachi. On behalf of PHA, Mr. Hamid Subhani, Vice Chairman PHA along with other Executives attended the Conference.

Above is being submitted for Members perusal, information and necessary follow up please.

Thanks and regards

Fouzia Azhar  
Secretary General